

Proof Digital 



GLOSSARY

A guide to every SEO term
you need to know





If you work in business or marketing, or have searched for ways to make your company more discoverable online, you’ve likely stumbled across these three letters - SEO.

Short for Search Engine Optimization, SEO is the practice of optimizing your website or online content to improve its visibility on Google and other search engine results pages.

SEO is more than just a buzzword—it’s a component of successful digital strategy. By enhancing your site’s visibility, SEO drives more traffic to your business. All of those eyes on your web pages increase brand awareness, customer engagement, and ultimately, sales and conversions.

In short, SEO ensures you are seen.

This glossary is designed to be your go-to guide to essential SEO terminology. Use this glossary as a reference before or during your SEO strategy sessions, content planning, or whenever you need to clarify terms and concepts.

Navigate the Essentials:

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Basic SEO Terms



SEO (Search Engine Optimization)

- ✓ The practice of improving the ranking of a website on Google and other search engines.
- ✓ **SEO Benefits:** Increases organic traffic and improves brand awareness.
- ✓ **Best Practices:** Focus on relevant keywords, optimize on-page elements, and build quality backlinks.

Organic Traffic

- ✓ Visitors that land on your website as a result of unpaid search results.
- ✓ **SEO Benefits:** Cost-effective way to increase website traffic and conversions.
- ✓ **Best Practices:** Optimize content for user intent and improve website usability.

Keywords

- ✓ Words or phrases that users type into search engines.
- ✓ **SEO Benefits:** Targeting the right keywords can drive relevant traffic to your website.
- ✓ **Best Practices:** Conduct keyword research, use variations, and maintain natural density.

SERP (Search Engine Results Page)

- ✓ The page displayed by search engines in response to a keyword or question search by a user.
- ✓ **SEO Benefits:** Higher SERP rankings lead to increased visibility and click-through rates.
- ✓ **Best Practices:** Optimize titles, meta descriptions, and use schema markup for rich snippets.

Indexing

- ✓ The storage of web pages in a search engine's database.
- ✓ **SEO Benefits:** Indexed pages can appear in search results, increasing visibility.
- ✓ **Best Practices:** Ensure your website is crawlable, use canonical tags, and fix duplicate content.

Crawl

- ✓ The process by which search engines discover your web pages.
- ✓ **SEO Benefits:** Ensures search engines can access and index your content.
- ✓ **Best Practices:** Use a clear URL structure, create an XML sitemap, and fix crawl errors.

On-Page SEO



Title Tag

- ✓ An HTML element that specifies the title of a web page.
- ✓ **SEO Benefits:** Influences click-through rates and helps search engines understand content.
- ✓ **Best Practices:** Keep titles under 60 characters, include keywords, and make them compelling.

Meta Description

- ✓ A brief summary of a page's content that appears in SERPs.
- ✓ **SEO Benefits:** Can improve click-through rates if well-crafted and relevant.
- ✓ **Best Practices:** Write concise, keyword-rich descriptions under 160 characters.

Header Tags (H1, H2, H3)

- ✓ HTML tags used to define headings on your page.
- ✓ **SEO Benefits:** Helps search engines understand the structure and relevance of content.
- ✓ **Best Practices:** Use one H1 per page, and use H2 and H3 tags for subheadings.

Alt Text

- ✓ Text used to describe images for search engines and accessibility.
- ✓ **SEO Benefits:** Enhances image search visibility and accessibility compliance.
- ✓ **Best Practices:** Use descriptive, keyword-rich alt text for all images.

Internal Linking

- ✓ Linking to other pages within your own website.
- ✓ **SEO Benefits:** Distributes page authority and helps search engines discover content.
- ✓ **Best Practices:** Use descriptive text and link to relevant pages.

Keyword Density

- ✓ The percentage of times a keyword appears on a page compared to the total number of words.
- ✓ **SEO Benefits:** Helps search engines understand the main topics of your content.
- ✓ **Best Practices:** Maintain a balanced keyword density, and avoid keyword stuffing.

Content Optimization

- ✓ The process of making your content more appealing to both search engines and users.
- ✓ **SEO Benefits:** Improves search rankings and user engagement.
- ✓ **Best Practices:** Focus on high-quality, original content, and use keywords strategically.

Off-Page SEO



Backlinks

- ✓ Links from other websites to your website.
- ✓ **SEO Benefits:** High-quality backlinks improve search rankings and referral traffic.
- ✓ **Best Practices:** Pursue links from authoritative, relevant sites, and avoid link schemes.

Domain Authority (DA)

- ✓ A metric that indicates the strength and relevance of a domain compared to others.
- ✓ **SEO Benefits:** Higher DA indicates better search engine performance.
- ✓ **Best Practices:** Build quality backlinks, create valuable content, and improve user experience.

Page Authority (PA)

- ✓ Measures the strength and potential of a specific page to rank in search engines.
- ✓ **SEO Benefits:** Higher PA suggests better performance in search engine results for that page.
- ✓ **Best Practices:** Optimize individual pages with quality content, build internal and external links, and improve page load speed.

Social Signals

- ✓ Likes, shares, and comments on social media that can impact SEO.
- ✓ **SEO Benefits:** Enhances brand visibility and can indirectly impact search rankings.
- ✓ **Best Practices:** Share content regularly, engage with your audience, and encourage sharing.

Guest Blogging

- ✓ Writing content for another website to gain exposure and backlinks.
- ✓ **SEO Benefits:** Increases brand authority and drives traffic from new audiences.
- ✓ **Best Practices:** Target reputable sites, write high-quality content, and include relevant links.

Press Releases

- ✓ Official announcements distributed to media outlets and websites, often used to gain exposure and backlinks.
- ✓ **SEO Benefits:** Attracts media coverage and links from authoritative sites, increasing visibility and credibility.
- ✓ **Best Practices:** Write a compelling headline, include keywords naturally, and provide links to relevant pages on your website.

Technical SEO



XML Sitemap

- ✓ A file that lists all the pages of a website to help search engines crawl it.
- ✓ **SEO Benefits:** Ensures search engines can find and index all your content.
- ✓ **Best Practices:** Keep it updated, submit it to search engines, and include important pages.

Robots.txt

- ✓ A file that tells search engines which pages to crawl or not to crawl.
- ✓ **SEO Benefits:** Controls search engine access and prevents indexing of sensitive content.
- ✓ **Best Practices:** Use it to block irrelevant pages, and ensure important pages are accessible.

Absolute URLs

- ✓ Provide the full path to a specific page or resource on a website, including the protocol (http/https) and domain name.
- ✓ **SEO Benefits:** Reduces the risk of broken links and improves the clarity of site architecture for search engines.
- ✓ **Best Practices:** Use absolute URLs in canonical tags, sitemaps, and for internal linking to ensure consistency across different contexts and to avoid issues with duplicate content.

Canonical Tag

- ✓ An HTML element used to avoid duplicate content issues.
- ✓ **SEO Benefits:** Consolidates link equity and prevents search engines from penalizing duplicate content.
- ✓ **Best Practices:** Implement it on all pages with similar content, and use absolute URLs.

Page Speed

- ✓ The time it takes for a webpage to load completely.
- ✓ **SEO Benefits:** Faster pages improve user experience and search rankings.
- ✓ **Best Practices:** Optimize images and minimize code.

Mobile Optimization

- ✓ Ensuring a website is user-friendly on mobile devices.
- ✓ **SEO Benefits:** Improves mobile search rankings and user experience.
- ✓ **Best Practices:** Use responsive design, and optimize for touch interactions and fast loading.

SSL Certificate

- ✓ A digital certificate that provides secure, encrypted communication between a website and a browser.
- ✓ **SEO Benefits:** Improves security and trust, and is a ranking factor for search engines.
- ✓ **Best Practices:** Install an SSL certificate, redirect HTTP to HTTPS, and regularly update security protocols.

Local SEO



Google Business Profile

- ✓ A tool for managing your online presence on Google, including maps and search results.
- ✓ **SEO Benefits:** Improves local search visibility and attracts nearby customers.
- ✓ **Best Practices:** Keep information updated, encourage reviews, and use local keywords.

NAP (Name, Address, Phone Number)

- ✓ Consistency of your business information across the web.
- ✓ **SEO Benefits:** Builds trust with search engines and customers, improving local search rankings.
- ✓ **Best Practices:** Ensure consistent NAP across all platforms and directories.

Local Citations

- ✓ Mentions of your business name, address, and phone number on other websites.
- ✓ **SEO Benefits:** Increases local visibility and authority in search engines.
- ✓ **Best Practices:** List your business in reputable directories, and ensure accuracy and consistency.

Reviews

- ✓ User-generated content that reflects customers' opinions about your business or products.
- ✓ **SEO Benefits:** Positive reviews boost trust and can influence search rankings.
- ✓ **Best Practices:** Encourage customers to leave reviews, respond to feedback, and monitor review platforms.

Geotargeting

- ✓ Delivering different content to users based on their geographic location.
- ✓ **SEO Benefits:** Enhances user experience and relevance for local search queries.
- ✓ **Best Practices:** Use location-specific keywords, optimize for local searches, and use geotargeted ads.



Latent Semantic Indexing (LSI)

- ✓ A method used by search engines to identify patterns and relationships between content.
- ✓ **SEO Benefits:** Improves content relevance and search ranking by using related terms.
- ✓ **Best Practices:** Use synonyms and related terms naturally in content, and focus on user intent.

Schema Markup

- ✓ A type of microdata that helps search engines understand the content of your page.
- ✓ **SEO Benefits:** Enhances SERP appearance with rich snippets and improves click-through rate.
- ✓ **Best Practices:** Implement schema markup for key content types, and test with Google's [Rich Results](#) tool or the [Schema Markup Validator](#).

AMP (Accelerated Mobile Pages)

- ✓ An effort to ensure mobile pages load faster.
- ✓ **SEO Benefits:** Boosts mobile search rankings and reduces bounce rates.
- ✓ **Best Practices:** Implement AMP for important pages, and ensure content is consistent with the regular site.

Voice Search Optimization

- ✓ The practice of optimizing content for voice-based queries.
- ✓ **SEO Benefits:** Captures traffic from voice search users and improves accessibility.
- ✓ **Best Practices:** Use natural language, focus on question-based keywords, and ensure mobile-friendliness.

AI and Machine Learning in SEO

- ✓ The use of artificial intelligence to improve search algorithms and results.
- ✓ **SEO Benefits:** Helps understand user behavior and personalize search experiences.
- ✓ **Best Practices:** Monitor AI-driven trends, adapt content strategies, and leverage machine learning tools.



Google Analytics

- ✓ A tool for tracking and reporting website traffic.
- ✓ **SEO Benefits:** Provides insights into audience behavior and content performance.
- ✓ **Best Practices:** Set up goals, use custom reports, and analyze data for decision-making.

Google Search Console

- ✓ A service for monitoring and maintaining your site's presence in Google search results.
- ✓ **SEO Benefits:** Identifies indexing issues and provides insights into search performance.
- ✓ **Best Practices:** Regularly check for errors, submit sitemaps, and use performance reports.

SEO Audits

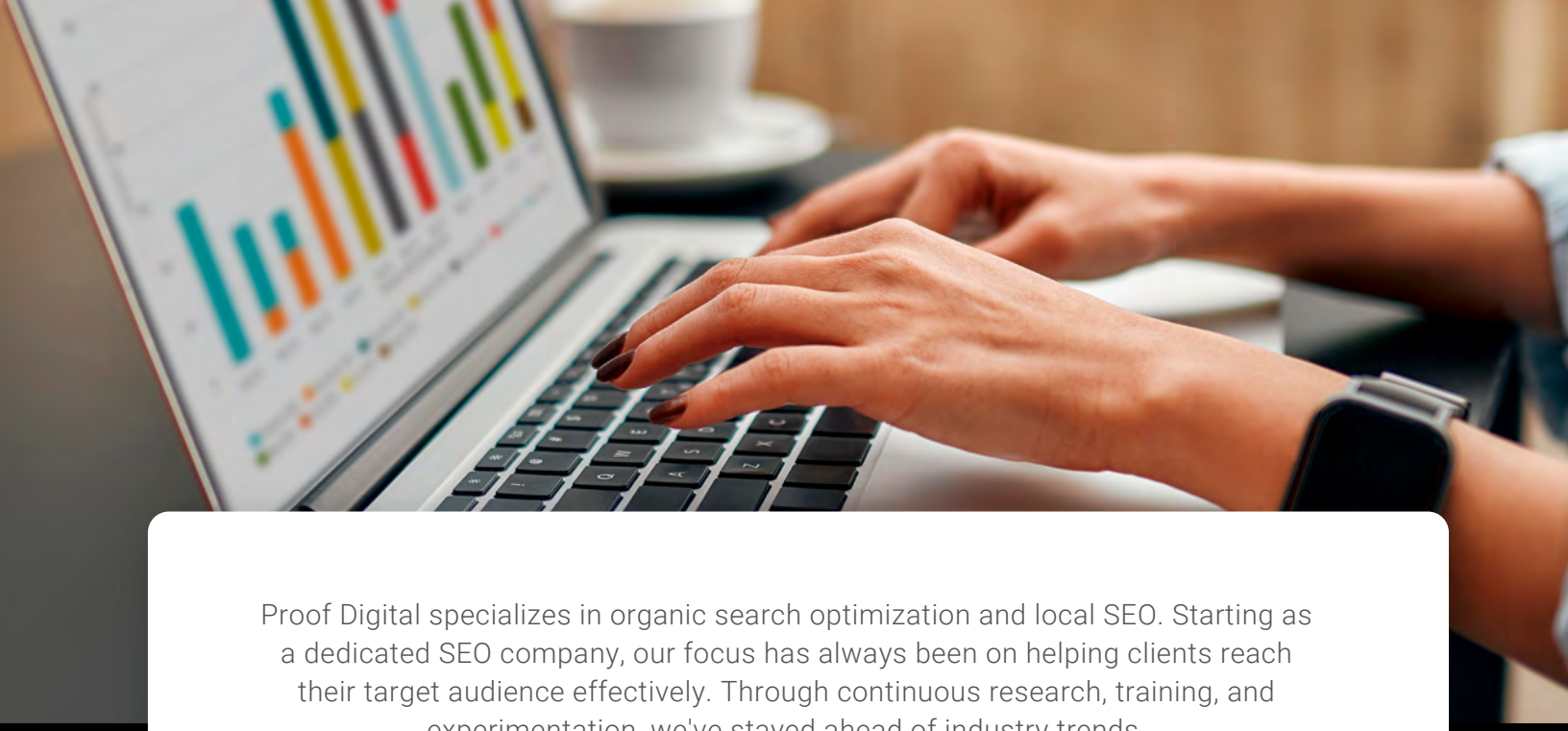
- ✓ The process of evaluating the search engine friendliness of a website.
- ✓ **SEO Benefits:** Identifies issues and opportunities for optimization.
- ✓ **Best Practices:** Conduct regular audits, analyze all SEO aspects, and implement improvements.

Keyword Research Tools

- ✓ Tools used to find and analyze search terms that people enter into search engines.
- ✓ **SEO Benefits:** Identifies opportunities to target relevant keywords and improve content strategy.
- ✓ **Best Practices:** Use multiple tools to find keywords and analyze competitor keywords.

Backlink Analysis Tools

- ✓ Tools that help analyze the quality and quantity of backlinks to a website.
- ✓ **SEO Benefits:** Helps identify link-building opportunities and monitor backlink profile.
- ✓ **Best Practices:** Track backlinks regularly, identify toxic links, and analyze competitors' backlinks.



Proof Digital specializes in organic search optimization and local SEO. Starting as a dedicated SEO company, our focus has always been on helping clients reach their target audience effectively. Through continuous research, training, and experimentation, we've stayed ahead of industry trends.

We've empowered countless companies to organically grow their online presence, increase traffic, and boost revenue. Our results tell the story:

See how we took Blackburn Flag's online sales and organic traffic from zero to millions.

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Discover how our strategies led Propét Footwear to achieve a 264% increase in organic traffic.

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Looking for a trusted partner to elevate your SEO efforts?

LET'S WORK TOGETHER.

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